

Get get more out of video conferencing by seamlessly integrating with Skype for Business

If you use Microsoft Skype for Business as your communications platform, getting different video conferencing technologies to work together can be tricky. But BT One Collaborate video Polycom RealConnect solves the problem. It's a Microsoft-certified, cloud-hosted video interoperability service that allows standards-based room devices from Polycom, Cisco and others to seamlessly join Skype for Business meetings. We can help you get everything set up and rolled out quickly. And by focusing on the end user experience we'll make sure everyone in your organisation is in the picture.

Native Outlook scheduling and One Touch Dial

Love the simplicity of the Skype for Business meeting workflow? The Polycom RealConnect solution retains the Skype for Business scheduling workflow in Outlook so users can start scheduling RealConnect meetings without any training. Skype for Business users join via the familiar click-to-join meeting experience. Polycom and Cisco video endpoints join by dialling a URL or may also be configured to join without dialling a number through Polycom's One Touch Dial.

Supporting your journey to the cloud

Available for Skype for Business on-premises and Office 365 (Microsoft Teams meeting support coming in 2019), RealConnect allows you to migrate from on-premises to cloud at your own pace, without any disruption in service.

All the benefits of cloud service

RealConnect is hosted within Microsoft Azure cloud and is managed and supported by a dedicated Polycom team so your IT doesn't need to. The service is deployed in multiple data centres providing resiliency and high availability. This architecture makes possible the prompt and iterative approach to keep the service current for all subscribers.

Ease of management and administration

As RealConnect has been developed jointly with Microsoft, the licence activation and administration is integrated within Office 365. Organisations with Skype for Business Server 2015 or Lync Server 2013 integrate via a lightweight virtual machine residing in your network.

Leverage the value of your video

- **Protect your existing video investments** – Bring existing Polycom, Cisco and other standards-based video systems into your Skype for Business meetings
- **Supports smooth migrations to the cloud** – RealConnect is available for Skype for Business on-premises, hybrid and online and allows migration to the cloud without disruption
- **Easy to manage** – RealConnect is operated, managed and supported by a dedicated Polycom cloud team, so you don't have to
- **Natural user experience** – Simplify the experience to schedule, meet, and start Skype for Business calls through scheduling integration with Outlook calendar
- **Simple dialling experience** – RealConnect supports One Touch Dial, which provides the same click-to-join experience to dial into meetings from Polycom and Cisco endpoints.

Driving the best return on your video investment

Aligned with Polycom and Microsoft, we can support your Skype for Business and Microsoft Teams journey. As well as RealConnect video interoperability, we have a lot of experience designing, deploying, and optimising Skype for Business solutions complemented by Polycom voice and video devices. Our Microsoft certified solution architects, consultants, engineers and technicians will help your organisation understand, on board and benefit from Microsoft services.

Polycom One Touch Dial

Polycom RealConnect subscription includes access to Polycom One Touch Dial, a cloud-based calendaring service that translates Skype for Business meeting information (SIP URI) for standards-based video systems. Once video conference systems are configured with Exchange room resource accounts on the Polycom One Touch Dial web portal, users are able to simply add a conference room to the meeting invite, and join the meeting from the conference system that is associated in that room with just one touch. This “one touch” join experience is consistent with Skype for Business click-to-join workflow.

Polycom One Touch Dial application helps cut the time to connect to a meeting and prevents user errors.

Requirements for Polycom One Touch Dial

- Supported Polycom endpoints: RealPresence Debut, HDX, Trio, RealPresence Group Series and Group Series-based endpoints
- Supported Cisco endpoints: Cisco Telepresence (EX, Profile, Integrator C Series, and SX20) and Cisco Webex Room Series
- Office 365 Global Admin privilege (to register to Polycom Cloud Service)
- Exchange Online or Exchange Server 2013 and higher (necessary to add Exchange Room Resources accounts)
- For a full list of supported video endpoints and requirements visit the Polycom Cloud Support Portal

Minimum requirements

	Skype for Business On-premises Users	Skype for Business Online Users
Skype for Business Server	Skype for Business Server 2015 or Lync Server 2013	Skype for Business Online
Exchange Server	Exchange Online or Exchange Server (2013 or higher)	Exchange Online or Exchange Server (2013 SP or higher)
Office Version	Office 2016 and Office 2013	Office 2016 (PC, Mac) Click-to-Run *Version 16.0.7668.2048 or higher (Win) or 15.38.0 (Build 17090200) or higher (Mac)
PSTN Conference Dial-In	Required	Not required
Firewall Traversal	Required	Required
Others	Azure AD SfB/Lync 2013 Edge Server Cloud Relay (lightweight VM) Bandwidth for internet video call	Bandwidth for internet video call

Why choose BT?

We want to help you drive the best return on your existing video and Skype investments and solutions. We will use our market-leading analysis tools, along with world-class training and support, to help your people get the most out of your video conferencing service.

We can make collaboration work for your organisation — no matter what your needs, infrastructure or budget.

We're really proud of the experience and added value we can bring to your organisation:

- 20+ years in the video business
- 100,000+ video conferences annually
- 25,000+ immersive and traditional endpoints supported
- 8,000+ customers globally
- 850+ Telepresence endpoints managed.

What could BT One Collaborate video Polycom RealConnect do for you?

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BT is a Polycom Global Platinum Service Provider partner. Together we offer solutions and services that simplify the user collaboration experience with a consistent work flow and enable “click to conference” through our interop solutions. Our core voice and data network, Skype services, helpdesk, and BT compute provide the strong and unique foundation for Polycom voice and video endpoints, infrastructure and cloud solutions that truly address the needs of the evolved and intelligent enterprise.

We know you want to make the right decision for your business, so we'd be happy to demonstrate our technology so you can discover just how it will help you.

