

# Shape your future infrastructure with SaaS Accelerator for Home and Office

#### Unpredictable times call for predictable performance.

Operating a business through a pandemic is uncharted territory for most. It's transforming how people work and serve their customers and is driving major change in what networks need to deliver. Many of these changes were already happening, but the pace has accelerated.

Take a global manufacturer for example, with product designers working all around the world. Some may have already been working from home, but most will have been office based, enjoying the benefits of a corporate network on which to collaborate and share huge amounts of data and large CAD design files. Then everything changed.

All those workers became home based, but the work they needed to do didn't change. With no delivery guarantees over the internet, and the potential for more congestion on their home networks, performance was massively compromised when trying to access information or work with large files, impacting user experience (UX) and customer experience (CX), and the business's ability to deliver on its commitments. There's also security to consider, with potentially sensitive data, including intellectual property, travelling across multiple networks.

That manufacturer, like most businesses, needs an optimised network that delivers the same experience for employees, whether they are in a corporate office, in the home office or at the branch.

**76**%

of knowledge workers are currently working from home. 4 in 10 struggle with subpar connectivity.<sup>1</sup>

# Software-as-a-Service (SaaS) Accelerator for Home and Office optimises end user experiences (EUX) for SaaS applications.

Through our targeted acceleration approach, we help you optimise performance for the users that need it most, like your executives and knowledge workers, whilst making sure time and money isn't wasted on users that don't need accelerating. Using Visibility-as-a-Service (VaaS) EUX you can identify business-critical applications with poor performance and use SaaS Accelerator for Home and Office to optimise them.

The simple to deploy software-client is fully compatible with any application or network, including SD-WAN, and is easy to install with our help. This also makes it easy to accelerate new applications in the future, helping you move more of your own data centre applications into a hyperscale, public cloud environment.

SaaS acceleration can be pushed directly to your users' devices, rather than having to send hardware to their home, giving them almost immediate benefits of improved performance and productivity. And there'll be no loss of performance, regardless of whether the app is delivered as-a-Service or run in the data centre or cloud.

#### Enhance performance of any application, anywhere:

- Accelerate business apps by 60x
- Improve global UX of SaaS apps by up to 10x
- Reduce bandwidth by up to 99%
- Drive greater visibility by reporting on end to end performance.





## We accelerate SaaS apps up to 10 times faster

With our managed service, we run everything for you, providing a single dashboard capability to see and understand application performance as perceived by all your end users, across all your networks.

Complementing our SD-WAN offerings, we help solve the problem of latency, making sure all users, regardless of how far they are from the branch site, can benefit from optimised performance.

Finally, using our VaaS EUX service alongside SaaS Accelerator for Home and Office, will help target users who would benefit from acceleration, helping you prove value and ensuring you only pay for what you need.

An Australian manufacturing and design company used this approach. They introduced Office 365 as a corporate standard but many of their users were experiencing such long refresh and load times it was affecting productivity. Documents were being lost as users thought they had already been saved and the refreshes were putting their devices in a spin. They deployed SaaS Accelerator for Home and Office and very quickly reports were coming in that the issues were sorted and productivity was back up to normal.

#### We keep businesses safe and sound

We have 70 years' experience protecting countries, governments, and the world's largest multinational organisations, which gives us the real-world experience to make sure your solution is secure and to reduce risk.

Security is implicit in our managed SaaS Acceleration service, as it is with all our infrastructure services. Security is also maintained via SSL – helping you build trust with customers and end users, especially with more homeworkers needing to access and share sensitive data and documents.

### We provide choice, with agnostic technology that works anywhere

For us, choice is everything. That's one of the reasons we partner with Riverbed. They deliver a robust and proven solution to accelerate SaaS applications that works across technology and application types, on any network, with SD-WAN, and without vendor lock-in. Alongside VaaS EUX, you choose where and what to accelerate, with the flexibility to adapt as things evolve.

That means you can identify and accelerate the applications your staff use most at home, like Office 365, increasing adoption and usage. When they return to the office, that acceleration can be redeployed to other applications, so they continue to benefit from high performance if needed. And should your teams revert to home working, your business is ready-equipped to support it: fast.

#### **Business benefits**

- Ensure the best performance for knowledge workers we shrank time to open large CAD files from home from 20 minutes to 90 seconds for an engineering firm.
- Deliver a better experience for video and voice calls from home, by compressing background data.
- Reduce the number of IT helpdesk tickets and complaints.
- Speed up mean time to resolution.
- Enable flawless collaboration with staff, customers, and your partners.

#### Why BT and Riverbed?

- We are Riverbed's longest serving Global Elite Partner and serve many of their largest, most technically complex clients – experience which we share with our customers.
- We test all Riverbed technologies in our dedicated lab in California to ensure quality.
- Riverbed are the global leader in WAN optimisation.

Get in touch with your BT account manager to find out how we can help or visit www.bt.com/global for more information.

#### Offices worldwide

The services described in this publication are subject to availability and may be modified from time to time. Services and equipment are provided subject to British Telecommunications plc's respective standard conditions of contract. Nothing in this publication forms any part of any contract. © British Telecommunications plc 2020. Registered office: 81 Newgate Street, London EC1A 7AJ.

Registered in England No: 1800000.

November 2020

