

# Simple, smart meetings that put everyone in the picture

You can't do business without meetings. But often they can be complicated and confusing to schedule, host and join – with poor audio, web and video quality affecting the experience. Webex Meetings is a single solution that makes it simple and easy for all your users to join meetings globally, from any location, on any device. It helps provide a better meeting experience, with a hi-quality, cost-effective solution for mobile, desktop and video rooms. All working together.

Are your meeting rooms equipped for effective collaboration? Or do you find your existing video rooms don't get used enough because the technology doesn't work with other meeting tools?

And even if your current collaboration tools are fine for day-to-day stuff, they might not be able to provide the advanced meeting experience you sometimes need with people outside the business.

Webex Meetings combines audio, web and video to connect participants virtually, from anywhere and on any device.

It means groups and individuals can set up and join meetings globally, from any location, inside or outside your organisation, on any device or endpoint, such as desktop, mobile, and small huddle rooms – right through to connecting end points from larger immersive suites.

## Video enable every global meeting space

Webex Meetings is an integrated solution that sits within the existing technology, putting advanced, secure controls and more functionality at your fingertips. And if you want to video enable every meeting space, it will integrate both existing or new video estate from whichever supplier, with cost-effective audio and web, so you can maximise tools, technology and your real estate at the same time.

## Simple and smart meetings

- reap the benefits of cost savings from using just one meetings solution and on-net calls
- provide a simpler and better user experience to help change behaviour and drive users to VoIP
- increase productivity by making it simpler and easier to get stuff done.

## From every meeting space

- sweat the investments you've already made and drive a ROI before your video estate becomes out of life
- lose the headache of managing your video estate and supporting your workforce to use video
- cut costs through more productive meetings for quicker decision making with less travel and disruption.

## Opening new opportunities

- connect with contacts outside your organisation quickly and easily, giving them options that best suit them
- look more professional, see contacts over video and benefit from a range of secure controls and features
- guarantee the quality of your call while minimising costs by keeping calls on-net, if you have a BT network.



## Smooth delivery with a team of experts to manage each step

Our project manager will work with you to plan your roll out, starting with a discovery session and environment audit to understand your current technology landscape. They'll manage a transition plan that balances the needs of your business and users. This can include endpoint registration and site survey if required. You'll also have a named adoption manager to work with you to plan and deliver the user experience you want and transform your user behaviour.

### What's my in-life experience?

It doesn't stop at deployment. Whether you take a phased or big bang approach to the roll out, we'll support you throughout with:

- the latest features and technology updates rolled out to you automatically
- our experienced In Life Team, on hand to manage any further changes and developments you decide you need
- a solution specific Customer Success Manager to optimise your experience throughout the contract, backed by incident managers should things go wrong
- in-life adoption support so that your users know when and how to use the technology and how to get help
- our global end user helpdesk – available for any questions and issues.

### Straightforward pricing

We offer:

- predictable monthly pricing based on a choice of Webex licences to suit your organisation.
- to help you reduce costs by maximising your use of on-net calls so you only pay for the minimum amount of off-net calls.
- competitively priced video hardware and management of the global registration of your video endpoints to the cloud with a monthly registration fee.
- a site survey and technology audit to check everything is compatible. We'll quote based on the number of sites and locations to be reviewed.
- Our licence covers expert project management of your overall deployment, adoption services to make sure your users know how and when to use the new technology and a helpdesk for global end user support.
- And we'll make all this easier to manage as well with just one bill.

### Why choose BT?

Benefit from a multitude of value added elements to your solution such as:

#### Global reach

We'll provide global coverage and connectivity in over 200 countries. Our global on-net network enables you to drive out costs and drive up quality. We're experienced system integrators with a recognised and accredited track record of working with many of the largest global brands. We've invested in a global support network from our helpdesk, adoption team and project management to give you consistent backing, flexibility and reassurance.

#### Smooth migration

We bring vast experience of project managing and deploying integrated audio, video and web solutions, quickly and simply within complex organisations. And also a track record of expert design, delivery and support of best in class technology with accredited and proven adoption and success methodology.

#### Better user experience

Technology alone is not enough. Our user adoption solution makes sure your workforce embrace the integrated solution so you both benefit, making collaboration intuitive, quick, easy, cost effective and productive.

### Other BT services available include:

- managed services to monitor and manage your video estate
- maintenance services to keep your equipment working properly
- enhanced user adoption support for complex organisations to drive wider behaviour change

### What could Webex Meetings do for you?

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#### Offices worldwide.

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