

Flexible, agile, secure SD-WAN for a demanding world

Market-leading SD-WAN services from BT and VMware



Unique gateway to main cloud providers



Quick and easy onboarding



Unparalleled global reach



Assured security for a distributed workforce



High performance and reliability, at scale



Want to cherry-pick your perfect SD-WAN solution? We've got the cream of the crop.

BT and VMware offer an unmatched range of SD-WAN services.

Want rapid connection to public clouds like AWS and Azure? They're just a gateway away. Looking for cost-effective edge devices that support evolving workforce needs? No problem. Want optimal network performance and unparalleled security, for all users, everywhere? You've got it.

SD-WAN transformation

Industry drivers

65%

of IT professionals say COVID-19 has accelerated their need for SD-WAN technology in a work-from-home environment¹

95%

of global enterprises cite built-in SD-WAN security as important or essential²

75%

of global IT decision makers agree that the cloud is the most integral part of their digital transformation strategy³

¹ Futurium WFA Market Brief, 2020

² Global Study Findings: SD-WAN Adoption Drivers, Challenges, and Maturity in the Age of COVID-19

³ Frost Radar™ Global SD-WAN Vendor Market, 2020

How BT and VMware deliver

1,000s

of cloud gateways and edges

100s

of orchestrators in multiple POP locations

4,000

cyber attacks that we block each day

10,000

global SD-WAN sites

10 million+

malicious communications blocked each month

Optimal Performance

VMware's smart Dynamic Multipath Optimization™ (DMPO) ensures optimal SD-WAN performance for your most demanding applications – no matter where applications or users are located.

Far-reaching security

The cloud-native VMware SASE Platform™ extends security beyond your data centre and cloud to applications and users.

Flexibility built in

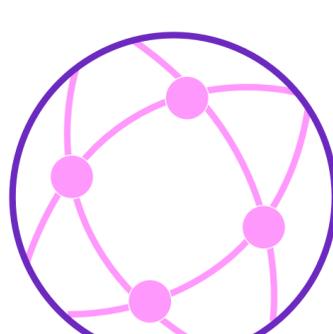
With cost-effective edge devices that are simple to deploy, we support the evolving needs of your workforce.

Value you can measure

Track the value of your public cloud strategy with ease to help you reduce delays, lower costs, and mitigate risk.

“We were able to remove the legacy shackles that held us back from doing business faster, being responsive, and proactively addressing issues.”

Brian Avery
Systems and Infrastructure Manager,
STAR Financial



Delivering financial services remotely

- Low cost redundancy for business continuity
- Deploy new sites anytime, anywhere
- Network visibility and control
- Encrypted private network traffic
- Secure and optimised connections to cloud services

Managed services you can trust

VMware's centralised orchestration and automation simplifies end-user device management and offers end-to-end visibility. So you can prove application performance gains and reduced downtime, with assured business continuity.



SD-WAN eliminates network outages for healthcare provider

Using VMware SD-WAN™, this healthcare company achieved:

- Fast and seamless solution deployment
- The ability to treat patients at all times
- Continuous visibility and visualisation of network performance

• Support for new voice platform with stellar QoS

• A future-proof network for the long term.

Why BT and VMware?

70

years of experience protecting global multi-nationals and governments.

180

BT is a global company with a presence in over 180 countries.

100

The points in our checklist for successful network deployment.

VMware is:

Frost & Sullivan **Growth and Innovation leader**

Named a **Leader in the 2020 Gartner Magic Quadrant** for WAN Edge Infrastructure

Put the future of your network in safe hands

Find out more from your BT specialist

Offices worldwide

The services described in this publication are subject to availability and may be modified from time to time. Services and equipment are provided subject to British Telecommunications plc's respective standard conditions of contract. Nothing in this publication forms any part of any contract. © British Telecommunications plc 2020. Registered office: 81 Newgate Street, London EC1A 7AJ.

Registered in England No: 1800000.

November 2020