



This **Products and Services Agreement** is entered into on the ____day of _____], by and between BT and the Customer, both of whose details are set out in the table below, and consists of the attached General Terms and Conditions together with the Schedules (if any) appended to them or any which are subsequently executed by the parties and any and all Order for Products and Services entered into by the parties or their Affiliates (collectively, the "**Agreement**").

CUSTOMER:	BT:
Registered Address:	Registered Address:
Registered Company Number:	Registered Company Number
Country of Registration:	Country of Registration:
Customer Contact	BT Contact
Name:	Name:
Title:	Title:
Telephone:	Telephone:
Fax:	Fax:
Email:	Email:

(Authorised Signature)	(Authorised Signature)
_____	_____
(Typed or Printed Name)	(Typed or Printed Name)
_____	_____
(Title)	(Title)
_____	_____
(Date)	(Date)



General Terms and Conditions

1A Definitions and Interpretation

In this Agreement, the following definitions apply:

"Affiliate" of a Party means any legal entity controlling, controlled by, or under common control with such Party. For the notion of "control", section 2359 of the Italian Civil Code shall apply.

"BT" means, with respect to the General Terms and Conditions, the BT entity that signs the cover sheet.

"BT Equipment" means equipment (including any software) owned or licensed by BT and placed on the Customer's premises by BT for the provision of a Service.

"BT Parties" means the employees, agents and subcontractors of BT or its Affiliates.

"Business Day" means any day which is customarily regarded in the country or locality in which the Products or Services are being provided as a day when business is undertaken, excluding national, public, or bank holidays. If the day on or by which anything is to be performed is not a Business Day, it must be done on or by the following Business Day.

"Charges" means the fees payable for Products or Services under this Agreement as set out in the Order or the applicable Schedule.

"Confidential Information" means all documentation, technical information, software, know how, business information or other materials (whether written, oral or in electronic form) concerning the business of a Party that are disclosed in confidence by that Party to the other during the term of this Agreement.

"Content" means information made available, displayed or transmitted in connection with a Service (including information made available by means of an HTML "hyperlink", third party posting or similar means) including all IPR contained in it, as well as the contents of any bulletin boards or chat forums, and all upgrades, updates, modifications and other versions of them.

"Customer" means the Customer entity that signs the cover sheet.

"Customer Equipment" means equipment (including software), other than BT Equipment, used by the Customer in connection with a Service.

"General Terms and Conditions" means these terms and conditions.

"IPR" means any patent, copyright, database right, design right, community design right, semiconductor topography right, registered design, rights in confidential information and know-how, or any similar right in any part of the world and shall include any applications for the registration of any such rights capable of registration in any part of the world.

"Minimum Period of Service" means a period of time beginning on the OSD during which a Service will be provided by BT. The Minimum Period of Service will be specified in a Schedule, Service Annex or Order.

"Operational Service Date" or **"OSD"** means the date on which any Service or part of a Service is first made available to the Customer by BT.

"Order" means an order signed by both Parties under this Agreement.

"Party" means either BT or the Customer and **"Parties"** means both BT and the Customer.

"Products" means equipment and/or Software sold to the Customer as set out in an Order.

"Regulated Service" shall mean, in the UK, any Services that are subject to: (i) conditions that are imposed by Ofcom on BT either specifically or generally under Section 45 of the Communications Act 2003 and any notifications, determinations, directions, decisions and the like related thereto; (ii) a specific ruling against BT under the Competition Act 1998 by Ofcom or other relevant governmental body in the UK; and/or (iii) any formal or informal undertakings or assurances (however described) governing the conduct of BT's electronic communications business, including without limitation the undertakings given by BT to Ofcom under the Enterprise Act 2002, which took effect on 22 September 2005 and in other locations outside of the UK shall mean any Service that is subject to tariff or other analogous regulation issued by a regulatory authority within the territory in which the Service is provided having jurisdiction over telecommunications services or any statute applicable to the provision of such Services.

"Schedule" means any one or more schedules (including any Service Annexes) that form part of this Agreement describing the Products or Services.

"Service" means each service described in any Schedule and/or Service Annex and/or applicable Order(s).

"Service Annex" means any annexure to any Schedule.

"Site" means the place specified in an Order or Schedule at which BT provides a Product or Service.

"Software" means the software to be licensed to the Customer as specified in an Order or Schedule (as applicable) together with any embedded software and necessary for the use of, the BT Equipment.

"User" means any end-user who is allowed by the Customer to use or access a Service or Product.

"Binding Corporate Rules", "Data Subjects", "Personal Data", "Process", "Processing" and "Processor", "Controller" shall have the meaning as set out by the General Data Protection Regulation (Regulation (EU) 2016/679) (hereinafter "GDPR") and any amendment or replacement to it, (including any corresponding or equivalent national law or regulation that implements the GDPR).

"BT Group" means BT Group plc and its Affiliates

"BT Privacy Policy" means the policy that BT has implemented and may update from time to time on how it Processes Personal Data and that is set out at: <http://www.btplc.com/privacycentre/index.htm>;

"Customer Personal Data" means only the proportion of Personal Data where the Customer is the Controller and that BT needs to Process on the Customer's behalf as a Processor in providing the Services to the Customer under the Contract.

"Data Protection Legislation" means collectively (i) any applicable laws of the European Union, (ii) any applicable local laws relating to the Processing of Personal Data and



the protection of an individual's privacy, (iii) the GDPR, and (iv) any binding guidance or code of practice issued by a Supervisory Authority.

"EU-US Privacy Shield" means a legal framework adopted by the European Commission in its adequacy decision of 12 July 2016 that ensures an adequate level of protection for Personal Data transferred from the European Union to organisations in the United States that have self-certified to the EU-US Privacy Shield;

"Sub-Processor" means a BT Affiliate or BT's supplier or subcontractor that BT engages to Process Customer Personal Data for the purposes of the Contract.

In this Agreement, headings and bold type are for convenience only and do not affect the interpretation of this Agreement, and, unless the context otherwise requires, words importing the singular include the plural and vice-versa.

1 Order of Precedence

In the event of a conflict among the documents constituting this Agreement, the order of precedence shall be as follows, in decreasing order:

- (a) Any provisions (including any tariff(s)) that apply to Regulated Services set out in a Schedule;
- (b) These General Terms and Conditions
- (c) Schedules
- (d) Service Annex;
- (e) Orders.

2 Effective Date

This Agreement is effective when executed by authorised representatives of both Parties and shall continue until terminated in accordance with its terms.

3 BT's Obligations

3.1 BT shall provide the Products and Services to the Customer in accordance with the Agreement.

3.2 BT shall provide each Service will from the OSD for the duration as set out in the applicable Schedule or Order.

3.3 BT shall use reasonable endeavours to meet any performance dates or service levels specified in a Schedule or Order but, unless otherwise expressly agreed within a Schedule, all timescales shall be estimates only.

3.4 Without prejudice to any duty in charge of the Customer as foreseen by Clause 17, BT shall comply with all reasonable health and safety rules and regulations and security requirements that apply at a Site that have been notified to and agreed by BT in writing. BT shall not be liable if, as a result of any such compliance, it is in breach of any of its obligations under this Agreement.

3.5 Provided that BT gives the Customer as much notice as reasonably practicable, BT may occasionally:

- (a) suspend a Service in an event of emergency and/or to safeguard the integrity and security of its network and/or repair or enhance the performance of its network;

- (b) for operational reasons, change the technical specification of the Service, provided that any such change does not materially decrease or impair performance of the Service; or

- (c) provide an alternative, equivalent service, where it becomes necessary to do so.

3.6 BT shall implement reasonable precautions to prevent any unauthorized access by third parties to any part of the telecommunications network used to provide the Services to the Customer, but BT shall not be liable for any loss or damage sustained by the Customer in the event of any unauthorized access in spite of BT's reasonable precautions.

4 The Customer's Obligations

4.1 The Customer shall ensure that all preparatory work, information, items or consents required in order to supply the Products and/or Services are completed, made available or obtained at its own cost in sufficient time to allow BT to complete its work and deliver the relevant Products and/or Services.

4.2 If BT must change a Product or Service due to incomplete or inaccurate information provided by the Customer, BT may, in its reasonable discretion, apply additional one-time and/or recurring Charges.

4.3 The Customer will comply with BT's reasonable requests that are necessary for reasons of health and safety, environment, sustainability, security or quality or performance of any Products and/or Services.

4.4 The Customer will, upon reasonable notice from BT, allow BT and BT Parties access to the Sites as may be reasonably necessary for the performance by BT of its obligations under this Agreement, including the installation or maintenance of BT Equipment or Products and the recovery or removal of any BT Equipment.

4.5 If BT is required to install any BT Equipment or Products at a Site, the Customer will, prior to installation and at its own expense:

- (a) obtain all necessary consents, including consents for any necessary alterations to buildings and any consents required for the installation and use of any BT Equipment or the relevant Products over the Customer's network or at the Customer's Site;

- (b) permit access to BT and any BT Parties to the relevant Site as may be required by BT or BT Parties to install the BT Equipment or Products;

- (c) provide a suitable and safe working environment, including all necessary trunking, conduits and cable trays, in accordance with the relevant installation standards;

- (d) provide any electricity and telecommunication connection points required by BT;

- (e) provide any openings in buildings required to connect such BT Equipment or Products to appropriate telecommunications facilities;

- (f) provide internal cabling between the BT Equipment and any Customer Equipment, as appropriate;

- (g) take up or remove any fitted or fixed floor coverings, ceiling tiles and partition covers in time to allow BT to



undertake any necessary installation or maintenance Services and carry out afterwards any work that may be required to make good any cosmetic damage caused during the installation or maintenance Services; and (h) ensure that any floor loading limits will not be exceeded. The above actions must be completed in advance of any installation work by BT; otherwise the provisions in Clause 4.2 shall apply.

4.6 If the Customer delays or fails to perform its obligations under this clauses 4, then at BT's option, BT may: (i) change the delivery date or cancel the relevant Order(s) and charge the Customer for any applicable termination Charges; or (ii) invoice the Customer for any reasonable Charges incurred for any work that is performed by BT on behalf of the Customer and that is directly attributable to the Customer's failure to perform or delay where such work is necessary to provide the Products and/or the Services. Except in the case of an emergency, BT shall seek to notify the Customer in advance of its intention to invoke this clause.

5 Orders

5.1 Unless otherwise stated in a Schedule or Order, the Customer may cancel the delivery of Products or provision of Services before the relevant OSD, but will be responsible for any cancellation charges as set out in the applicable Schedule or Order or, if none are specified, as reasonably imposed by BT, provided there shall be no right to cancel the delivery of any Products that have been ordered or shipped from a third party manufacturer unless otherwise agreed with that third party manufacturer.

5.2 BT may accept instructions from a person who BT reasonably believes is acting with the Customer's authority.

6 Charges

6.1 The Customer shall pay all Charges for the Products and Services within thirty (30) days of the date of BT's invoice, without any set-off, counterclaim or deduction. Where applicable, BT may set-off any amounts it owes to the Customer against any amounts owed by the Customer to BT under this Agreement. BT may, in its discretion, add interest charges, from the due date, to any past due amounts at the rate foreseen by Legislative Decree 231/02.

6.2 BT will invoice and the Customer will pay all Charges in Euros, unless provided otherwise in a Schedule or Order. Charges are exclusive of all applicable taxes (including but not limited to value-added, sales, use and excise taxes), customs duties, and regulatory and other fees or surcharges (together "Taxes"), relating to the provision of Products and Services. The Customer will pay all such Taxes including those paid or payable by BT that under applicable law are permitted to be passed on by BT to the Customer, and are customarily passed on to customers by telecommunication service providers (but for the avoidance of doubt exclusive of taxes on the net income or net worth of BT), and any related interest and penalties for Products or Services supplied under this Agreement,

except to the extent a valid exemption certificate is provided by the Customer to BT prior to the delivery of any Products or Services.

6.3 In the event that payment of any amount of the Charges becomes subject to withholding tax, deduction, levy or similar payment obligation on sums due to BT, the Customer will indemnify BT for such additional amounts as are necessary in order that the net amounts received by BT after all deductions and withholdings shall be not less than what would have been received in the absence of any such requirement to make such deduction or withholding. Should the Customer withhold any amounts without first grossing up its payments, or indicate that it will do so, BT may gross up its Charges to reflect such withholding amount, or otherwise include such amounts on BT's invoices (resulting in BT being subject to tax by reference to the grossed up amount, whilst only receiving the net amount). In all cases, the Customer will provide BT free of charge with appropriate certificate(s) from the relevant authorities confirming the amount of the taxes, deduction, levies or similar payments withheld by the Customer.

6.4 The Customer will promptly, but in no event later than fourteen (14) days from the date of invoice, notify BT in writing of any disputed invoice, together with all information relevant to the dispute, including the account numbers, circuit identification, and trouble ticket numbers, and an explanation of the amount disputed and the reasons. The Customer must pay all undisputed amounts in accordance with Clause 6.2 unless the disputed amount is less than 5% of the total invoice amount in which case the total invoice amount shall be due and payable by the due date. Disputes shall be resolved promptly and the resolved amount, if any, payable within fourteen (14) Business Days after resolution. Interest will accrue from the due date on subsequent payments of amounts withheld or credits on overpayments refunded.

6.5 Should the Customer initiate any change to the agreed billing arrangements (whether by assignment or otherwise) for the Products and/or Services, and such change results in additional Tax and/or withholding tax costs to BT and/or its Affiliates that they are unable to fully recover (including as a result of any impact with respect to how BT is able to bill for the Products and Services due to regulatory requirements), BT reserves the right to modify the Charges for such Products and Services accordingly, and the Customer agrees to pay those additional costs and BT may modify the Charges accordingly.

6.6 Failure to pay an invoice (other than those amounts subject to a bona fide dispute in accordance with Clause 6.5) by the Customer within 30 days of the due date of the invoice may, at BT's option, be treated as a material breach under Clause 12. Additionally, BT reserves the right to:

(a) restrict, suspend or terminate provision of the relevant Service, according – where applicable – to Resolution 173/07/CONS of the Italian Telecommunications Authority, and BT shall be released from its obligations under this Agreement with respect to such Service or Order until any balance due is paid;



(b) recover any BT Equipment; where such recovery takes place, the Customer shall pay to BT such recovery Charges as may be specified in the applicable Schedule or as otherwise notified by BT to the Customer.

6.7 The Customer will not withhold payment due under an invoice for failure by BT to include the Customer references on the invoice

6.8 Where the Customer makes an aggregated payment in respect of more than one invoice, the Customer shall submit a remittance slip to show amounts paid in relation to each individual invoice.

6.9 Any Charges for Services performed in relation to this Agreement shall be revised without prior notice, with effect from 1 January of each year of the Agreement, by an amount equal to 100% of the variation, determined by the Italian National Statistic Institute (ISTAT), of the consumer price index for families of workers and clerks occurred in the year preceding the year of reference.

7 Use of the Service

7.1 The obligations of BT under this Agreement are solely to the Customer and not to any third party. The Customer may use any Service for the Customer's own business purposes, provided that the Customer: (a) complies with, and ensures that any User complies with the terms of any applicable legislation and any licence applicable to the Customer in any country where the Service is provided; (b) shall remain responsible for: (i) access and use of the Service by Users; (ii) all Charges incurred in connection with the Services; and (iii) compliance with all terms and conditions of this Agreement by it and Users; (c) ensures that its list of Users is kept current, and that the Customer terminates access immediately for anyone who is no longer a User; and (d) complies with the provisions of any Software licences provided with or as part of the Service.

7.2 Subject to any other requirements laid down by law or other provisions of this Agreement, the Customer undertakes (i) to operate in compliance with the provisions of Italian legislation governing the protection, under civil and criminal law, of programs, data, computer systems and electronic communications, throughout the term of this Agreement; (ii) not to transmit, disclose, distribute, send or otherwise circulate information, data and/or material which is contrary to public morality, obscene, defamatory, illegal or otherwise offensive or disturbing, or which infringes the rights of third parties and/or laws or regulations, and not to allow third parties to use the Service for such purposes; (iii) to guarantee that if the Service is used to broadcast advertising type information, such information complies with all relevant provisions and with the Advertising Self-Regulation Code. If the information constitutes printed matter pursuant to Article 1 of Law no. 47/1948 and subsequent amendments, it will be subject to legislative provisions pertaining to printed matter and any associated obligations will be the sole responsibility of the Customer; (iv) to notify BT, by registered letter with acknowledgement of receipt, of any changes in its details (such as, for example, its company name, address or telephone

number or the number of the line on which the Service is terminated at least 5 (five) Business Days before such changes are implemented, in order to avoid any suspension of or interruption in the Service. It shall be expressly understood that until such time as BT receives such notification the Customer will remain liable for the Service provided on the basis of the details originally provided.

7.3 The Customer shall keep harmless, defend and indemnify BT, its Affiliates and the BT Parties against any claims, losses, costs and liabilities arising from any claims by any third party, including Users, in connection with the use or misuse of the Product or Services in breach of Clause 7.1 and 7.2.

8 Connection of Customer Equipment to the Products and/or Services

8.1 The Customer is responsible for the provision, installation, configuration, monitoring and maintenance of any Customer Equipment connected to the Service or used in connection with a Product. The Customer shall ensure that any the Customer Equipment connected to or used with the Product and/or Service is connected and used in accordance with any instructions and safety and security procedures applicable to the use of that Customer Equipment.

8.2 The Customer shall ensure that any Customer Equipment attached (directly or indirectly) to the Product and/or Service by the Customer is technically compatible with the Service and approved for that purpose under any applicable law or regulation. BT does not make any commitment with respect to the interoperability between the Product and/or Service and Customer Equipment. In the case of Products sold for the purpose of the Customer's use with the Service, the Customer may rely upon BT's representations as to such compatibility and compliance, as of the date of provision.

9 BT Equipment and Products

9.1 Risk of loss of the BT Equipment and Products will pass to the Customer upon delivery, whether or not the BT Equipment or Products have been installed. Title to Products sold under this Agreement shall pass to the Customer upon payment of the applicable Charges. In relation to a cross-country border supply of Products, title will pass to the Customer upon delivery to a common carrier in accordance with the Free Carrier Alongside 'FCA' named place of delivery shipping point (as that term is defined by Incoterms 2010). In no event will the carrier be deemed to be an agent of BT.

9.2 The Customer will not move, add to, modify or in any way interfere with the BT Equipment, nor permit any other person (other than a person authorised by BT) to do so. The Customer will be liable to BT for any loss of or damage to the BT Equipment, except where the loss or damage is due to fair wear and tear or is caused by BT or any BT Party. If the Customer moves or changes the location of any BT



Equipment without BT's prior written consent, BT may recover any failed visits as a consequence or additional cost or expense incurred by BT as a result of any lost or wasted time locating the BT Equipment.

9.3 Upon termination of this Agreement, if the Customer wishes to dispose of any Products, then it shall notify BT accordingly and allow BT to collect such Products if BT elects to do so.

9.4 In the event that the Customer fails to notify BT in accordance with Clause 9.3 and disposes of the Products itself, the Customer shall indemnify BT against all claims, losses, costs, expenses and liabilities (including any fines levied upon BT) incurred by BT as a result of the Customer's breach of that Clause.

9.5 The Parties agree that the UN Convention on the Sales of Goods shall not apply to this Agreement.

10 Confidentiality

10.1 Each Party ("**Recipient**") shall keep in confidence all Confidential Information of the other Party ("**Discloser**") obtained under or in connection with this Agreement and will not disclose it other than in confidence to (a) the Recipient's employees or employees of the Recipient's Affiliates; or (b) the Recipient's professional advisors; or (c) where the Recipient is BT, employees of BT's subcontractors, in each case only to those who have a need to know such Confidential Information and to the extent necessary for performance of this Agreement or the use of the Service and/or Product.

10.2 This Clause 10 shall not apply to information that is: (a) in the public domain other than in breach of this Agreement; (b) in the possession of the Recipient before such divulgence has taken place; (c) obtained from a third party who is free to divulge the same; or (d) developed by the receiving party independently of and without access to Confidential Information obtained under this Agreement.

10.3 If either BT or the Customer receives a demand from a lawful authority, regulatory authority or court to disclose any Confidential Information provided to it by the other, it may comply with such demand if it has (a) satisfied itself that the demand is lawful; (b) where possible, given the other party the maximum written notice permissible under the demand in which to make representations; and (c) marked the required information as the Confidential Information of the other party.

10.4 The receiving Party must comply with this Clause 10 for a period of three (3) years following the termination of this Agreement.

10.5 The Parties acknowledge that a violation of this Clause 10 may cause irreparable harm to the disclosing Party, for which monetary damages would be inadequate, and injunctive relief may be sought for a breach of this Clause 10.

11 Intellectual Property Rights

11.1 All IPR of either Party either pre-existing or created by either Party during or arising from the performance of this Agreement shall remain the absolute property of that Party or its licensors.

11.2 Without prejudice to any open source software licence terms, which terms shall apply independent of this licence grant BT grants the Customer a non-transferable and non-exclusive licence to use in object code form, all Software and associated documentation that may be supplied by BT, subject to the Customer's compliance with the Agreement, any third party terms and conditions that apply to the use of the Software, and associated documentation, solely as necessary for receipt or usage of the Products or Services.

11.3 The Customer undertakes not to copy, decompile or modify or reverse engineer any Software or knowingly allow or permit anyone else to do so, except as expressly permitted by BT in writing or otherwise provided at law.

11.4 The term of any licence granted by BT under Clause 11.2 is coterminous with the term for the Service with which the Software is associated or in relation to which any Product is supplied.

11.5 Excluding any open source Software that may be made available by BT to the Customer in connection with the delivery of the Services, BT will indemnify the Customer against all third party claims and proceedings arising from infringement of any third party's IPR by the Customer's receipt of any Services only to the extent that the Customer promptly notifies BT in writing of any such claim, that BT is given immediate and complete control of any such claim, that the Customer does not make any public statements related to the claim or in any way prejudice BT's defence of such claim, and that the Customer gives BT all reasonable assistance with such claim. All costs incurred or recovered in such negotiations, litigation, and settlements shall be for BT's account.

11.6 The indemnity set out in Clause 11.5 shall not apply to claims or proceedings arising from: (a) use of any BT Equipment, Products, Services or any Software in conjunction or combination with other equipment or software or any other service not supplied by BT; (b) any unauthorised alteration or modification of the Service, Product or any Software; (c) Content, designs or specifications supplied by or on behalf of the Customer; or (d) use of the Service, any Product or any Software other than in accordance with this Agreement.

11.7 The Customer will indemnify and hold BT harmless against all such claims, losses, costs and liabilities arising from the matters set out in Clause 11.5 (a), (b), (c) and (d) above that are attributable to the Customer or its agents or Users and will, immediately upon notification of any such claim by BT, cease any activity that gave rise to the claim.

11.8 If any Product or Service becomes, or BT believes it is likely to become, the subject of a claim of infringement of any IPR as referred to in Clause 11.5, BT, at its option and expense, may: (a) secure for the Customer a right of continued use; or (b) modify or replace the Product or Service so that it is no longer infringing, provided that such



modification or replacement shall not materially affect the performance of the Product or Service.

11.9 The indemnity in Clause 11.5 sets out the Customer's sole and exclusive remedy for claims of infringement of intellectual property rights.

12 Termination of Service and the Agreement

12.1 Unless otherwise specified in a Schedule or Order, either Party may terminate any Service at any time after the Minimum Period of Service by giving ninety (90) days' written notice to the other; provided, however, that where the Customer exercises its rights under this Clause 12.1, the Customer shall be liable for payment to BT of any outstanding Charges for Products or Services received and any applicable termination compensation as set out in the applicable Schedule or Order.

12.2 Termination of any individual Service or Order will not affect the Parties' rights and obligations with regard to any other Service or Order.

12.3 Either Party may immediately by notice terminate any affected Orders if one of the following events occurs: (a) the other Party commits a material breach and has failed to rectify the breach within thirty (30) days after the terminating Party has given its notice of default according to section 1454 of the Italian Civil Code;

(b) an event as set out in Clause 14 prevents the performance of the whole or a substantial part of the other Party's obligations in relation to that Service or Product for a continuous period of thirty (30) days after the date on which it should have been performed; or

(c) any governmental or regulatory authority with competence and/or jurisdiction over the Parties decides that the provision of the relevant Service or Product under this Agreement is contrary to existing laws, rules or regulations or any decision, law or other official governmental order makes the provision of the Products or Service illegal. In such case no damages shall be due.

12.4 A party may immediately by notice terminate this Agreement, according to section 1456 of the Italian Civil Code if the other Party becomes insolvent, or makes any arrangement or composition with or assignment for the benefit of its creditors, or if any of its assets are the subject of any form of seizure, or goes into liquidation, either voluntary (otherwise than for reconstruction or amalgamation) or compulsory or if a receiver or administrator is appointed over its assets (or the equivalent of any such event in the jurisdiction of such other Party).

12.5 Upon termination of this Agreement for any reason other than for cause, all Orders that have been executed prior to the date of termination shall remain unaffected and continue in full force and effect until termination or expiry of each Order in accordance with the terms of that Order and the terms of this Agreement shall continue to apply to that Order.

12.6 Upon termination of this Agreement (including any affected Order executed under it): (a) the rights of the Parties accrued up to the date of such termination shall

remain unaffected; and (b) the Customer shall co-operate fully with BT to recover any BT Equipment.

12.7 In the event of termination of this Agreement or any Order by BT for cause, BT shall be entitled, without prejudice to any further damages, to all termination compensation from the Customer under Clause 12.1 as if the Customer had terminated for convenience at the date of termination for cause.

13 Limitation of Liability

13.1 Neither Party excludes or restricts in any way its liability for death or personal injury resulting from its own negligence or the negligence of its employees or agents acting in the course of their employment or agency or for fraudulent misrepresentation.

13.2 Subject to Clause 13.1, and to the extent permitted by the applicable mandatory by law provisions, BT shall not be liable to the Customer, whether in contract, tort, under statute or otherwise howsoever arising under or in connection with this Agreement (including in each case negligence): (a) any loss of profits, business, contracts, anticipated savings, reputation, opportunity, goodwill (including pecuniary losses arising from loss of goodwill), or revenue; (b) any loss or corruption or destruction of data; (c) any special, indirect or consequential loss or damage whatsoever; and/or (d) any loss arising from the transmission of viruses, in all cases set out in this Clause 13.2, whether or not the Customer was advised in advance of the possibility of such loss or damage.

13.3 Subject to any other limitations of liability that are set out in the relevant Schedule, and to the extent permitted by the applicable mandatory by law provisions, if BT is in breach of any obligations hereunder, or if any other liability however arising, whether deliberate or unintentional (including liability for negligence or breach of statutory duty) arises in connection with this Agreement, then, subject to Clauses 13.1 and 13.2, such BT's liability to the Customer shall be limited to the actual damages (i.e. "danno emergente") that is immediate and direct consequence of the breach. The amount eventually recognized for such actual damage shall be limited to the 100% maximum of the annual value of the present contract, and in any case it will never be greater than €1,000,000 in any period of twelve (12) consecutive months, provided, however, that any remedies contained in any Service Level Agreement shall be the sole and exclusive remedies for any failure to meet the performance obligations under that Service Level Agreement.

14 Force Majeure: Matters Beyond the Reasonable Control of Either Party

14.1 Neither Party shall be liable for failure or delay in the performance of its obligations caused by or resulting from force majeure, including events that are unpredictable, unforeseeable or irresistible, such as any extremely severe weather, flood, landslide, earthquake, storm, lightning, fire, subsidence, epidemic, acts of terrorism, biological warfare,



outbreak of military hostilities (whether or not war is declared), riot, explosions, strikes or other labour unrest, civil disturbance, sabotage, expropriation by governmental authorities and any other act or any event that is outside the reasonable control of the concerned Party.

15 Notices

15.1 Except for notices given in accordance with Clause 3.5, all notices given under this Agreement shall be in writing, in the Italian language, unless the Parties agree otherwise or local law and regulations provide otherwise, and shall be sent by prepaid post, facsimile or by electronic mail to the other Party at the address, fax number or email address set out in these General Terms and Conditions, or any other address notified from time to time including as updated on an Order.

15.2 Notices given under this Agreement are deemed to be given by the sender and received by the addressee: (a) if sent by prepaid post, three (3) Business Days from and including the date of postage; or (b) if sent by facsimile, when transmitted to the addressee; but if transmission is on a day that is not a Business Day or after 4 p.m. in the addressee's time zone, it is deemed to be duly given and received on the next Business Day; or (c) if sent by electronic mail, when sent to the addressee.

16 Assignment/Subcontracting

16.1 Either Party reserves the right to assign all or part of this Agreement at any time to any Affiliate, subject to providing the other Party prior written notice of such assignment. Any assignment to a party other than an Affiliate requires the prior written agreement of the other Party.

16.2 This Agreement will be binding on, and inure to the benefit of, the Parties and their successors and permitted assigns.

16.3 BT may subcontract the performance of any of its obligations under this Agreement, but without relieving BT from any of its obligations to the Customer. The Customer agrees and understands that it may need to interact directly with such BT Party for ordering, provisioning or maintaining the Products or Service as directed by BT.

16.4 The Parties acknowledge and agree that the BT Affiliates and Customer Affiliates may agree to enter into Schedules or Orders under this PSA for the provision of Products and/or Services in any country or region outside of Italy, and that in all such cases, upon execution of that Schedule or Order: (a) the provision of that Product and/or Service shall be deemed subcontracted by BT to that BT Affiliate, (b) the Parties shall have been deemed to have assigned the benefit received under this Agreement to their respective Affiliates in accordance with clause 16.1, and (c) the Parties are the only persons who may enforce any and all rights arising out of or in connection with this Agreement and shall have sole conduct of all claims and/or proceedings involving any of their respective Affiliates.

17 Health and Safety

17.1 BT may make use of contracting firms to carry out any works at Customer sites and/or premises, to install, uninstall and to maintain machines and equipment relevant to the Services provided in force of the present Agreement.

17.2 In compliance with the duties stated in order to ensure workers' health and safety protection, and with particular reference to Legislative Decree 81/2008 and its article 26 (*"Obblighi connessi ai contratti di appalto o d'opera o di somministrazione"*), BT has attached to the present Agreement a document named *"Scheda Informativa Rischi Imprese – Attivazione di servizi standard – Informazioni sui rischi delle attività appaltate"* (or in case of non-standard services the *"Scheda Informativa Rischi Imprese – Attivazione di servizi non standard – Informazioni sui rischi delle attività appaltate"*), by means of which BT provides the Customer with any information regarding the activities, its specific risks, equipment, substances, prevention and protection measures also with reference to BT's contracting firms which may carry out the works described in previous Clause 17.1.

17.3 In compliance with the duties charged to the purchaser by the relevant law, the Customer expressly undertakes to issue the *"Documento Unico di Valutazione dei Rischi Interferenti"* (DUVRI) specifying all the adopted measures undertaken in order to remove or, in case removal is not possible, to minimise any interference risks and any costs related to work safety..

18.4 When the DUVRI issuance is not mandatory (according to section 26 c3-bis) nonetheless the Customer is obliged to guarantee the safety of the sites where works have to be carried out and to undertake any coordination with its workers and any other appointed subcontractors, in order to avoid interferences of any kind with the contracting firm appointed by BT,

17.5 The Customer may fulfil the obligations mentioned above by filling and signing the document *"Dichiarazione sui rischi specifici e misure di prevenzione e protezione dai rischi di interferenza – art.26 D.lgs 81/08"* "Ufficio" (i.e. "Bureau") or "Sito Produttivo" (i.e. "Factory") attached to the present Agreement.

17.6 Should the works have to be carried out in "Temporary or movable Yards" (Cantieri temporanei e mobili) as stated into Section IV of the Legislative Decree 81/2008, the Customer is obliged to provide BT with the *"Security and Coordination Plan"* (Piano di Sicurezza e Coordinamento), that BT will forward to its contracting firms. BT will ask to the relevant contracting firm to issue the *"Security Operational Plan"* (Piano Operativo di Sicurezza) that shall be forwarded to the Customer before the works start.

17.7 It being expressly understood that should the Customer not fulfil the abovementioned obligations, BT won't be able to carry out any works provided in force of the present Agreement.

18. Governing Law and Jurisdiction



This Agreement and any claims or disputes arising out of, relating to or in connection with it, shall be governed by the laws of Italy. The Courts of Milano shall have exclusive jurisdiction to determine any dispute arising out of or in connection with this Agreement, its interpretation, performance, termination, with express exclusion of any further jurisdiction.

19 Miscellaneous Provisions

19.1 Publicity: Neither Party may publish or use any advertising, sales promotions, press releases, announcements, or other publicity that relates to this Agreement or that uses the trademark, service mark, trade name, logo or other indicia of origin of the other Party or its Affiliates in connection with this Agreement or any Products or Services provided under this Agreement, without the prior written approval of the other Party which shall not unreasonably be withheld.

19.2 Customer Satisfaction Surveys: Each Party agrees to co-operate – to the extent permitted by the applicable laws in force – with the reasonable requirements of the other Party in relation to customer satisfaction surveys organised by or on behalf of that Party.

19.3 Data Protection

19.3.1 Each Party shall comply with all applicable Data Protection Legislation. The Customer shall fulfil all the legal requirements necessary for BT to provide the Services to the Customer. This includes especially providing any notifications and obtaining any sufficient consents and authorizations, under any applicable laws, from any relevant data subject when sharing Personal Data. The Customer agrees and undertakes to only disclose to BT the Personal Data that BT requires to perform the Services.

19.3.2 Each Party shall be responsible for implementing all technical and organizational measures to ensure a level of security appropriate to the risk represented by the Processing of Personal Data and the nature of the Personal Data being Processed and involved in the Services provided by BT and used by the Customer under the Agreement.

19.3.3 The Customer acknowledges and agrees that, as Data Controller, BT may collect, Process, use or share Personal Data with BT's Affiliates and sub-processors, especially to:

- (a) administer, track and fulfil Orders for the Service;
- (b) implement the Service;
- (c) manage and protect the security and resilience of any BT Equipment, the BT Network and the Services;
- (d) manage, track and resolve incidents with the Service, either remotely or at the Sites;
- (e) administer access to online portals relating to the Service;

(f) compile, dispatch and manage the payment of invoices;

(g) manage the Agreement and resolve any disputes relating to it;

(h) respond to general queries relating to the Service or the Agreement; or

(i) comply with applicable law.

19.3.4 For the aforementioned purposes, Personal Data may be used, managed, accessed, transferred or held on a variety of systems, networks and facilities (including database) worldwide.

19.3.5 For BT to provide a Service, Personal Data may be transferred by BT worldwide and/or to Sub-Processors, within or outside the country of origin, to the extent necessary to allow BT to fulfil its obligations under this Agreement and notably to carry out the activities detailed in this Clause 19.3. The Customer appoints BT to perform each transfer in order to provide the Services provided that BT will rely on appropriate transfer mechanisms permitted by applicable data protection legislation including:

- (a) BT Group's Binding Corporate Rules (for transfers among BT's Affiliates)
- (b) agreements incorporating the relevant standard data protection clauses adopted by the European Commission; and
- (c) where applicable, the EU-US Privacy Shield.

19.3.6 BT may, from time to time, contact the Customer Contact, or other network manager or procurement manager involved in the procurement or management of the Service, to provide additional information concerning the Service, or other similar services.

19.3.7 Where BT acts as a Processor, the Parties obligations in respect to the Processing of Personal Data and the subject-matter, duration, nature and purpose of the Processing, the type of Personal Data and categories of Data Subjects will be set out in a Data Processing Annex.

19.3.8 Where each Party acts as a Controller in relation to the Processing of Personal Data under this Agreement, the Parties will not act as joint Controllers for the purposes of Article 26 of the GDPR in relation to such processing.

19.4 Legal and Regulatory Compliance:

19.4.1 Each Party will comply with all laws and regulations that apply to its activities under this Agreement, including any that apply to the Products and Services provided under this Agreement.

19.5 Anti-Corruption and Bribery Act Compliance:

In connection with any actions or activities associated with this Agreement or in connection with the relationship between the Parties, neither Party shall engage in any unlawful trade practices or any other practices that are in



violation of the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act of 2010, Legislative Decree 8th June, 2001 nr.231, or any other law that prohibits bribery or similar activity. Each Party shall ensure that neither it nor its Affiliates, subcontractors and agents: either directly or indirectly, seek, receive, accept, give, offer, agree or promise to give any money, facilitation payment, or other thing of value from or to anyone (including but not limited to government or corporate officials or agents) as an improper inducement or reward for or otherwise on account of favorable action or forbearance from action or the exercise of influence; or fail to establish appropriate safeguards to protect against such prohibited actions. Each Party shall, upon request from the other Party, provide evidence of the steps being taken to avoid prohibited actions, including the establishment of policies, practices, and/or business controls with respect to these laws.

19.6 Export Control: The Parties acknowledge that Products, Software, and technical information (including, but not limited to, service, technical assistance and training) provided under this Agreement may be subject to export laws and regulations of other countries, and any use or transfer of the such Products, Software, and technical information must be in compliance with all applicable regulations and international trade sanctions. The Parties will not use, distribute, transfer, or transmit the Products, Software, or technical information (even if incorporated into other products) except in compliance with all applicable export regulations and trade sanctions. If requested by either Party, the other Party also agrees to sign written assurances and other export-related documents as may be required to comply with all applicable export regulations.

19.7 UK Regulatory Compliance: Where Regulated Service(s) are to be provided within the UK under this Agreement, the terms and conditions and prices for Regulated Service are published on BT's website at www.bt.com and may be amended by BT from time to time. For the avoidance of doubt, the terms and conditions and prices published on BT's website for Regulated Service, and any amendments thereto, shall govern the provision of Regulated Service to the exclusion of all other terms and conditions and prices in this Agreement. If BT is required in order to comply with law or regulation to modify the Service or amend the terms and conditions or prices, BT reserves the right to do so and notify the Customer as soon as possible of any such modification and any terms and conditions (including Charges) associated with such modification, except in the case of Regulated Service where any such changes will be published as set out in this clause. If a legal or regulatory intervention or ruling of any sort prevents the accomplishment of the purpose of this Agreement, the Customer and BT shall immediately commence good faith negotiations to explore whether a similar economic effect can be obtained consistent with the applicable legal or regulatory requirements. The delay or failure by BT to perform any of its obligations under this

Agreement that is caused by or materially contributed to by a restriction of a legal or regulatory nature that affects, wholly or partly, the provision of the Service, shall not constitute a breach of this Agreement.

19.8 Non-UK Regulatory Compliance: Where Regulated Service(s) are to be provided outside of the UK under this Agreement, the Parties shall comply with the terms and conditions and prices, if applicable, of any applicable tariffs, regulations, or statutes. In the event of changes to such tariffs, regulations, or statutes during the term of any Order for such Regulated Services, such changes shall be effective pursuant to their terms. If a legal or regulatory intervention or ruling of any sort prevents the continued provision of any Regulated Service or materially changes the Regulated Service so that it is no longer consistent with the purpose of this Agreement, BT shall promptly commence good faith discussions with the Customer on any alternative Service or on any appropriate migration away from that Regulated Service so as to minimize any disruption to the Customer.

19.9 Capacity: Each Party warrants that it has the necessary rights, licences and permissions to enter into and perform its obligations under this Agreement.

19.10 Rights of Third Parties: This Agreement does not create any right enforceable by any party who is not the Customer or BT ("Third Party") under the Contracts (Rights of Third Parties) Act 1999 but this does not affect any right or remedy of a Third Party which exists or is available apart from that Act.

19.11 No Waiver: Except as otherwise specifically provided in this Agreement, no failure to exercise, or delay in exercising, any right, power or privilege set out in this Agreement will operate as a waiver of any right, power or privilege.

19.12 Severance: If any provision of this Agreement is held to be invalid or unenforceable, it will be severed from this Agreement, the remaining provisions will remain in full force and effect, and the Parties will use reasonable endeavours to promptly negotiate a replacement in good faith.

19.13 Survival of Obligations: The Parties' rights and obligations, whose nature is such that they should continue beyond the termination of this Agreement, shall survive termination of this Agreement.

19.14 Entire Agreement: This Agreement supersedes all prior oral or written understandings and/or representations between the Parties (unless specifically incorporated into this Agreement) and constitutes the entire agreement with respect to its subject matter. Each Party acknowledges that in entering into this Agreement that it has not relied on any representation, warranty, collateral contract or other assurance other than those set out in this Agreement, and waives all rights and remedies which, but for this clause



might otherwise be available to it in respect of any such representation, warranty, collateral contract or other assurance.

19.15 Amendment: This Agreement may not be amended, modified or supplemented except by a document in writing signed by authorised representatives of both Parties executing these General Terms and Conditions. The Parties to an Order may amend, modify or supplement the terms of that Order by a document in writing executed by authorised representatives of both Parties to that Order.

Clause Acceptance
According to sections 1341 and 1342 of the Italian Civil Code, the Customer declares to have read, understood and to accept the following clauses: of these General Terms and Conditions: 3. (BT Obligations); 4. (Customer Obligations); 5. (Orders); 6. (Charges); 7. (Use of the Service); 8 (Connection of Customer Equipment to the Products and/or Services); 9. (BT Equipment and Products); 11. (Intellectual Property Rights); 12. (Termination of the Services and the Agreement); 13. (Limitation of Liability); 16. (Assignment/Subcontracting); 18. (Governing Law and Jurisdiction).
CUSTOMER:
_____ (Authorised Signature)
_____ (Title)
_____ (Date)

