

## Meet the BT team @ Cisco Impact (booth #7)



James Cronk
Managing Director,
Global Banking
& Financial Services
james.cronk@bt.com







Oliver Stewart
Head of Specialist Sales
oliver.stewart@bt.com







Angela James
Business Development Manager,
Global Cisco Alliances
angela.5.james@bt.com





Tuan Vu
Partner Manager,
Global Cisco Alliances
tuan.vu@bt.com





\*Top tip: click the blue text to access hyperlinks for more info\*



## Meet BT at Cisco Impact Partner showcase stand PS07



BT are 1 of only 6 Cisco global gold integrators with a 30+ year Partnership with Cisco

"Managed Services is the largest route to market opportunity we have. It is intentionally partner-led."

- Chuck Robbins, CEO

## **Managed Services**

Earn more selling with BT through their advanced Global

Managed Service capabilities and Cisco Powered Services with

more coming soon



Cisco SD-WAN site | video | datasheet



Webex Calling site

Meraki

Meraki SD-WAN site | video | datasheet



Webex Contact Centre site | video | datasheet

For customers opting to purchase products and services to deliver themselves,

BT can resell the whole Cisco Portfolio

## Sustainability

BT are Cisco's 1st Cisco Sustainability champions globally!

Ask BT about their carbon calculator tool and CO2 networking monitoring tools, which enables customers to clearly visualise the benefits from refreshing their IT estate

site | video | blog | sustainability festival