

BT and Microsoft

A strategic partnership

Working with Microsoft

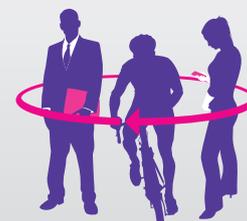
An established history of **delivering technology solutions** for over 2 decades



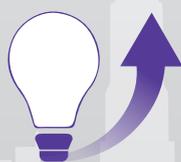
BT is a **Microsoft Gold Certified Partner**



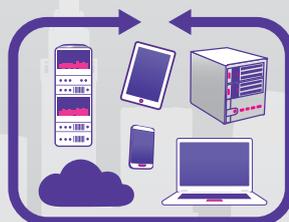
Together we transform the way people **work, play and communicate**



Our **innovative solutions** meet your evolving business needs



We offer a truly **end-to-end** suite of services across our entire portfolio



Each year we invest in training and accreditations to **ensure excellence in service**

Enabling you to meet your business needs

Enhanced end user experience

Receive the same excellent experience at work as you've come to expect from Microsoft consumer technology



Increased collaboration

Simply, effectively and securely collaborate on any device through instant messaging, presence and video



Improve the business case

Enable flexible and scalable communication whilst keeping costs down



Realise efficiencies
Update technology while leveraging current infrastructure



Greater agility and flexibility
Integrate with existing applications and all platforms from any major vendor



Drive productivity

Mobile and BYOD solutions enable you to view, share and edit documents wherever you are



Our range of solutions



Microsoft Office 365 enables UK businesses to have access to e-mail, calendars, contacts, instant messaging, web conferencing and file sharing wherever they are



We provide **Skype for Business**, **Microsoft Exchange** and **Sharepoint** on a 'managed' or 'unmanaged' basis



System Centre Configuration Manager (SCCM) offers a unified IT infrastructure, reducing the number of physical servers and enabling you to centrally manage devices, virtual machines, applications and security across platforms



Our Windows Server 2003 Migration Services help create a more agile, responsive, cost effective and efficient IT environment – one that supports your future needs



Backed by our **Microsoft Gold competency**, **Windows Assessment and Deployment Services**, we're able to provide a complete end-to-end service for your PC refresh and Windows 10 deployment



Hyper-V Server creates a virtualised solution improving the efficiency of your computing resources by utilising more of your existing hardware

Benefits of technology from Microsoft and BT



Improve collaboration

Minimise barriers of space and time



Increase efficiencies

Achieve great performance and substantial cost savings



Drive productivity and user experience

Enable faster decision making, new business and improve customer service



Enable innovation

Leverage new communication technologies and consume services in different ways

Who we've helped: P&O Ferries

P&O Ferries is the UK's largest ferry operator, with a fleet of more than 20 ships carrying some nine million tourist passengers and two million freight vehicles per year. When they updated their company devices they decided they needed a solution that would also take advantage of their existing Microsoft product licence entitlement and help reduce both the cost of SCCM licensing and the consultancy and professional services resources required to underpin the project. BT designed, configured and deployed SCCM solution.

“ They showed us a hell of a lot during their time with us – and as a result, our knowledge and skill set has increased considerably. ”

Dave Allcock, P&O Ferries support analyst

Why choose BT?

- The **breadth, scale and depth** of our solutions set us apart from other IT service providers
- We make sure that any migration, upgrade or transition to new services is **stress-free**, with as little disruption to your business as possible
- You can be confident that you'll get a **more flexible IT environment** that's tailored to your organisation and what you want to achieve
- We'll help you **deliver applications and services quicker, easier and more efficiently** – and we'll make sure it can cope with future challenges
- We provide a **unique platform** through our continuous investment in innovation
- We **integrate UC applications** into any organisations' daily way of doing business

For more information contact your BT account manager

Find out more: itservices@bt.com | www.bt.com/itservices

Things you need to know:

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Microsoft Partner

Gold Devices and Deployment
Gold Communications
Gold Datacenter
Gold Volume Licensing
Silver Collaboration and Content
Silver Cloud Productivity

